



# Another Customer Success Story....

(Hydraulic Pumps, Motors & Valves)



## The Challenge

An End User in California had their production go down & needed a piston pump for a machine that produced custom concrete products – sourcing thru normal channels was unsuccessful.



### **The Solution**

After a quick search of our vast inventory, we found that we had what they needed – on the manufacturer's website it was posted as a 30-week lead time for this item.



#### The Result

Our standard "rapid response" process took the call on Friday, shipping "Original Product" that same day – it was delivered to the customer the next DAY!



### **The Benefit**

We supported a local distributor with a product they didn't have on the shelf, expedited delivery, and kept the original product on the application - the End User was back up & running.

Saving the World, One Customer at a Time...<sup>TM</sup>











