



NEWS RELEASE

ETS forms strategic alliance with REM-B Hydraulics

ETS becomes world's largest independent provider of genuine OEM hydraulic spare parts, units and repair services for leading-brand hydraulic pumps, motors and valves

2020 IFPE Show/CONEXPO March 10-14, Las Vegas Nevada -South Hall – Booth #S82631

March 10, 2020 - Las Vegas, NV- Engineering Technology Services LLC (ETS), the largest independent provider of 'genuine' hydraulic spare parts and units, and a global repair service provider for leading hydraulic system brands, is pleased to announce its strategic partnership with REM-B Hydraulics (REM-B).

The acquisition, initiated in 2019, makes the combined global group one of the largest privately held companies selling only 'genuine' hydraulic spare parts, pumps, motors and valves, while also providing repair, service and remanufacture services for leading brands, including: **Bosch/Rexroth** (Hydromatik/Brueninghaus) **Parker Hannifin** (Calzoni/Denison/Voac) **Eaton** (Vickers), **Hydac**, Kawasaki and Enerpac, among others.. The companies possess 50+ years superior engineering capabilities and hydraulic expertise, to assist customers with genuine part sales, and repairs, as well as new systems design & manufacture, upgrades, and retro-fit solutions. Joint services include in-house or field repairs on hydraulic systems, power packs, pumps, motors, valves and cylinders

“The operational goals and aspirations of both ETS and REM-B are organically well aligned with one another, and we operate virtually from the same array of services,” said Brian Berry, ETS Founder & President. “REM-B has been serving the EU-based hydraulics industry, using a model and philosophy of customer service very similar to ours, for nearly four decades”, he added.

“After a long and mutually beneficial association with ETS servicing the needs of our hydraulic customers in the EU, the timing and ideology were prime for us to unite in a more significant way and we look forward to the acquisition being finalized,” said Ivo Van Vaerenbergh, CEO of REM-B Hydraulics. The agreement, makes ETS a majority stakeholder in the Beerse/Antwerp, Belgium based company, with the acquisition expected to be completed in 2021.

ETS intends to continue expanding its product lines and services offerings into more mobile and industrial hydraulic equipment markets. By expanding resources and reach, this strategic alliance and acquisition, will enable ETS to be positioned as the world's most respected and progressive genuine-hydraulic sales & service company. The combined companies now handle over 9,000 customers worldwide providing hydraulic parts, assemblies and repair services, and maintain a combined inventory in excess of \$35 million in parts alone.

Until fully integrated, both companies will continue to offer all their products with a 24/7 On-line Sales Service program through their respective websites and e-commerce portals:

ETS/Americas: <https://sales.etshydro.com/>

REM-B Hydraulics Europe/International: <https://www.rem-b.com/en/>

ETS displays this week in Las Vegas in a large island booth at the 2020 IFPE Show/CONEXPO March 10-14, South Hall 3– Booth #S82631 to be followed by REM-B Hydraulics showing at the April 4-10, 2022 BAUMA show in Munich, Germany.

About ETS-Engineering Technology Services (“The ETS Difference”)

Based in Memphis, TN , for logistical excellence & global shipping efficiency, ETS was established in 2001 and remains a privately held corporation, growing consistently since its inception. It is the world’s largest ‘independent’ hydraulic spare part sales, repair and service organization for major hydraulic OEM’s, Bosch Rexroth, Parker, Eaton and Hydac. Unique to its business model is its commitment to OEM (original equipment manufactured) ‘genuine parts’ for the leading hydraulic brands in industrial and mobile markets. Its world class responsive customer service and quality philosophy is backed by global spare parts inventories in excess of \$35 million on both sides of the Atlantic. ETS operates from a 53,000 sq ft ISO-9001 2015 facility, complemented by a similarly sized facility in Beerse (Antwerp), Belgium (REM-B Hydraulics) from which to service a global base of customers. The company also offers a 24/7 online store, accessible via: <http://shop.etshydro.com/> which offers same day shipping to anywhere in the world. For more information please visit corporate website at: <https://www.etshydro.com/>

About REM-B Hydraulics

Based in Beerse, Belgium, situated close to the international seaport of Antwerp, REM-B Hydraulics guarantees an unparalleled technological expertise and knowledge of the hydraulic market, and has been solving hydraulic system problems since its inception in 1985. Specialized in sales of complete hydraulic components and hydraulic spare parts, repair, maintenance, servicing and monitoring of hydraulic systems , REM-B Hydraulics is an international company serving customers in 60+ countries worldwide. REM-B Hydraulics is also specialized in the sales, rental and calibration of Enerpac High-Force Tools. More information on the company offering, including a 24/7 service parts portal may be found on their main website: <https://www.rem-b.com/en/>

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