## EXPERIENCE

the

ETS

Difference!

## GENUINE

Hydraulic Spare Parts & Units



\$35 Million **GENUINE**Parts and Units in stock for global overnight shipment.

### What's all the fuss about **GENUINE**?

ETS enables customers to guarantee uptime on their machine with ONLY **GENUINE** "original manufacturer" parts and units for optimal performance and lifespan!

**GENUINE** or Grey Market? Don't Install Doubt!

In a world charged with budgets demanding better price and faster delivery, the door gets shoved wide open for "Grey Market", will-fit copies of original manufacturers' Parts and units.

#### So why is **GENUINE** important?

#### 1. LATEST DESIGN

Only **GENUINE** parts ensure the latest designs for the product.

# 2. ORIGINAL PRODUCT SPECIFICATION INTEGRITY

Only **GENUINE** parts guarantee the material quality is original specification from the manufacturer. Inferior alloys, heat treat, seals and bearings compromise the performance specifications of the original product.

#### 3. TOLERANCE RANGES MATTER

Grey Market/Aftermarket parts are designed from samples of genuine product. All manufacturers maintain plus/minus tolerances for the individual unit parts. A sample or samples, in no way, reflect the exact specification from the GENUINE parts drawing. Therefore, the plus/minus tolerances can be too high or too low, presenting significant stack-tolerance issues, as Grey Market repair parts are used in combination with GENUINE parts.

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# The Hydraulics Industry has been assaulted by

grey market products for over

twenty years from practically every corner of the world. The result for users has been

mass confusion.

inferior performance and in many cases -

catastrophic failures

costing thousands of dollars to remedy.

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